



RECIPROCITY ROI AND PARTNERS: A FORTUNE 500 SUCCESS STORY

Did you know our team saved a Fortune 500 client \$3million over the course of a year?

How is this relevant to you? It is, because time and money is relevant to everyone in business. It is how everyone measures success.

So how did our team do it?

THE PROJECT:

1. We led a 34,000 person-hour project envisioning a new concept for the industry and introducing a new technology for our client. Our client employed our strategic program oversight and methodology.

THE RESULTS:

1. Successful completion 18% ahead of time and budget!
2. Over the next several years, this methodology proved to be a game changer for our client as they grew organically and through mergers and acquisitions.

THE PROJECT: Navigating to a successful Cloud Migration

1. Our client was in the process of moving their infrastructure to the cloud; however, the project, led by the third party vendor, was in jeopardy of failure (over 50% over-budget and far behind schedule). Our team members were engaged to perform a project rescue.

THE RESULTS:

1. We evaluated numerous alternatives, provided our recommendations to executive management, then brought structure and accountability to the project and got the team back on track to meet deadlines and realized \$3 Million annual savings.

WHAT'S IN IT FOR YOU:

1. Saved or increased time
2. Saved or increased revenue
3. Increased bandwidth and capabilities for organizational growth
4. More satisfaction across the entire business spectrum e.g. internal staff, vendors, customers

5. Success stories for more powerful brand exposure

Do you need to accomplish something, but are simply challenged with the “how” of getting there on the matter? We would like to be a listening ear to hear about your biggest challenges or changes on this matter.